

Kevin Mills

kevin@kevinmillsnow.com

Dear Hiring Manager,

I'm reaching out to express my interest in opportunities where my expertise in coaching, consulting, and transformational leadership can support individuals, teams, and organizations in creating lasting impact, alignment, and breakthrough results. As a strategic business consultant, author, speaker, and creator of the EMPOWER-EX framework, I bring over two decades of experience helping people and companies grow from the inside out—personally, professionally, and financially.

Throughout my career, I've had the honor of advising and facilitating transformational change for global corporations, small business founders, nonprofit leaders, and high-performing individuals. Through Kevin Mills Consulting, I've provided executive-level advising to companies such as KPMG, Mercedes-Benz, BMW, Porsche, Keller Williams, Coldwell Banker, and Century 21 to name just a few, offering solutions that enhance clarity, structure, and scalable success. My consulting focuses on key areas such as leadership development, business model optimization, operational design, investor readiness, capital structuring and more.

Beyond strategy and systems, my passion lies in *empowerment*—in helping people reconnect with who they are and unlock what they're truly capable of achieving. That mission led to the creation of EMPOWER-EX, a comprehensive framework and self-empowerment movement designed to guide people toward authenticity, self-mastery, and purpose-driven living. EMPOWER-EX has since expanded into coaching programs, educational content, organizational partnerships, and books that support both individual growth and institutional transformation.

As the author of books including:

- EMPOWER-EX 12 Steps: Empowering the 12 Steps
- From Stuck to Unstoppable: Unlocking Your Power Through EMPOWER-EX
- Sell, Scale, Succeed: The Million Dollar Agent
- How to Start and Build Your Own Successful Business: From Idea to Empire
- Legacy Wealth: The Buy, Borrow, Die Strategy
- Goal Setting: Visualize, Set, and Realize Your Goals
- Fit Over 50: Getting and Staying Fit for Men

I bring a unique combination of business acumen, spiritual awareness, personal transformation, and action-based guidance to every engagement. My work is rooted in helping people thrive holistically—mindset, mission, money, and momentum—and I do that through dynamic coaching, thought leadership, immersive workshops, and strategic consulting.

Whether you're looking to develop your leadership team, build a culture of high performance, align your organization around core values, or support individuals on their path to empowerment, I am confident in my ability to deliver value that inspires change and drives measurable results. I have a track record of transforming stagnation into momentum, disconnection into alignment, and potential into realized achievement.

Let's connect to explore how I can support your mission and team. I'd be honored to bring both heart and strategy to your work.

Thank you for considering my application. I look forward to the opportunity to collaborate.

With purpose and gratitude,

*Kevin Mills*

**Kevin Mills**

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## **BUSINESS CONSULTANT | STRATEGIST | AUTHOR**

Visionary leadership with real-world results. Empowering companies and C-level executives to scale, structure, and succeed.

### **SUMMARY**

Strategic business consultant, author, and entrepreneur with decades of experience guiding companies, founders, and C-level executives toward sustainable growth, capitalization, and operational excellence. Founder of Kevin Mills Consulting, (kmillsconsulting.com) providing consulting services to industry-leading corporations including KPMG, BMW, Mercedes-Benz, Porsche, Keller Williams, Coldwell Banker, Century 21, and others. Specializing in business structuring, executive strategy, and leadership alignment. Consulting for global brands including Trusted advisor to C level executive and teams seeking scalable systems and high-impact growth strategies. Author and speaker on business, entrepreneurship, investment, motivation and success psychology.

### **CORE COMPETENCIES**

- C-Level Executive Strategy & Advising
- Business Structuring & Capitalization
- Organizational Development & Optimization
- Leadership Alignment & Strategic Planning
- Startup Growth & Scalability Models
- Real Estate Investment & Brokerage Consulting
- Investor Readiness & Deal Structuring
- Business Model Innovation
- Operations Systems & Process Design
- Joint Ventures, M&A & Partnership Strategy
- Brand Positioning & Market Differentiation
- Executive Workshops & Team Training

## **PROFESSIONAL EXPERIENCE**

### **Kevin Mills Consulting**

*Founder & Principal Business Consultant*

**Jan 2000 – Present | National/International**

- Provide tailored consulting to C-level executives and business owners across multiple sectors including real estate, finance, automotive, and professional services.
- Advise CEOs, CFOs, and executive leadership teams on business planning, growth strategy, operational efficiency, and long-term capitalization.
- Deliver enterprise-level consulting to brands such as KPMG, BMW, Mercedes-Benz, Porsche, Keller Williams, Coldwell Banker, Century 21, and others.
- Lead executive retreats, strategic planning sessions, and internal audits focused on organizational health and performance improvement.
- Guide corporate restructuring, leadership transitions, and board-level alignment for scale-up readiness.
- Develop custom consulting frameworks for business formation, investor relations, and growth-stage operations.

### **Bright Idea Builder**

*Founder | Construction Management & General Contracting*

**Feb 2010 – Dec 2023 | Irvine, California**

- Built and scaled a full-service construction company serving both private and public sectors with a focus on high-quality project execution and leadership development.
- Directed operations, team building, client acquisition, and revenue growth strategies that led to a successful exit in 2023.
- Implemented scalable systems and oversaw multimillion-dollar development projects from concept to completion.

### **Turnkey Real Estate International**

*Director of Acquisitions, Development & Construction Oversight*

**Sep 1999 – Jan 2022 | National & International Projects**

- Led high-level development projects including multifamily, hospitality, and commercial assets across the U.S. and Europe.
- Structured investment deals and partnerships exceeding \$900M in assets under management.
- Worked directly with executive stakeholders to align capital strategy, market positioning, and project execution.
- Provided board-level reporting, budgeting, and strategic forecasting in coordination with finance and development teams.

## **EDUCATION**

**Master's in Communication (Broadcast Communications Emphasis)** – University of Akron

**Bachelor's in Business Administration** – University of Akron

**Associate in Liberal Arts** – University of Akron

## **PROFESSIONAL SKILLS**

- C-Suite Communication & Coaching
- Strategic Business Development
- High-Stakes Capital Structuring
- Executive-Level Facilitation & Leadership
- Market Intelligence & Financial Forecasting
- Real Estate & Investment Strategy
- Systems Thinking & Business Infrastructure
- Leadership Development & Culture Building
- Workshop Design & Public Speaking

## **ADDITIONAL HIGHLIGHTS**

- 20+ years advising entrepreneurs, executives, and corporations across diverse markets
- Trusted C-level consultant and facilitator for strategic transformation and sustainable scale
- Author of books and training programs on business success, real estate investing, and personal growth
- Developer of frameworks used by CEOs and founders to assess structure, grow revenue, and align leadership
- Sought-after speaker and educator on business growth, entrepreneurship, and high-performance leadership
- Proven ability to help organizations move from concept to capitalization, and from startup to scale